

EDUCATION

State University of New York College at Geneseo Expected May 2022
School of Business AACSB Accredited GPA 3.25
Bachelor of Science in Business Administration with a minor in Data Analytics
Skills: Proficient in Programming Language R

EXPERIENCES

Stephanie Sgroi's State Farm Agency, Port Jefferson Station, NY Summer 2021
LICENSED SALES ASSOCIATE INTERN

- Earned Sales Associate License for New York State Property and Casualty Insurance to sell insurance for an office ranked in the top 5% of all State Farm agencies nationwide
- Answered 30 customers calls a day ensuring 100% satisfaction while completing 15 other daily tasks
- Gained sales experience promoting State Farm policies and wrote insurance policies for new clients

Suny Geneseo Data Analytics Capstone Course, Geneseo, NY Spring 2022
DIRECTED STUDY

- Engaged in a research project that integrated technical data, analytical skills, and critical analysis
- Created a website using R Markdown, R Studio, and Git to publish our team project

Suny Geneseo Market Research, Geneseo, NY Spring 2020
DIRECTED STUDY

- Designed and conducted a focus group of 10 people to better understand customer needs
- Analyzed the data to develop a plan to reach customers and pitched to my professor for a potential startup

The Setauket Village Diner, Setauket, NY May 2018-August 2020
WAITRESS SUMMERS AND BREAKS

Future Stars Summer Camp, Farmingdale, NY Summer 2019
CAMP COUNSELOR

COLLEGE ACTIVITIES

SUNY Geneseo Women's Volleyball, Geneseo, NY Fall 2018 – Present
DIVISION III NCAA STUDENT ATHLETE, CAPTAIN, 3 TIME SECOND PLACE WINNER IN THE SUNYAC

- Maintained rigorous practice and competition schedule of approximately 20 hours a week while balancing academics and other activities
- Recipient of "Relentless Award" for having the most resilience and grit on the team
- Blog author and contributing writer to Geneseo Knights Volleyball web page
- Participated in community service to link the community with the student athletes

SUNY Geneseo School of Business Peer Advisor Program, Geneseo, NY Spring 2022
PEER ADVISOR

- Selected by administration and trained in how to effectively advise my peers in the business program
- Hosted office hours for students and created awareness for all the programs the School of Business has to offer

SUNY Geneseo Student Athlete Advisory Committee (SAAC), Geneseo, NY Fall 2019 - Spring 2021
WOMEN'S VOLLEYBALL REPRESENTATIVE/SOCIAL MEDIA COMMITTEE

- Team representative to college wide committee to evaluate NCAA legislation and make recommendations
- Worked to promote athlete mental health awareness

Geneseo Opportunities for Leadership Development Program, Geneseo, NY Fall 2019-Spring 2022
CERTIFICATE RECIPIENT

- Completed eight 1-hour workshops and corresponding reflective journal entries connecting leadership perspectives and skills to personal growth

SUNY Geneseo Event Manager, Geneseo, NY Fall 2021-Spring 2022
WORK STUDY

- Attend assigned sporting events 2-3 times a week to help ensure all games run smoothly